



**WHITEHORNE
SCIENTIFIC
CONSULTING**

Bluthorne Recreated Pty Ltd trading
as Whitehorne Scientific Consulting

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QUOTATION FOR SERVICES

Attention: *Davide Raineri, PhD*
Research Fellow
Laboratory of Immunomics
Department of Health Sciences
University of Piemonte Orientale
CAAD, Corso Trieste 15/a, 28100, Novara
Italia

VAT: IT01943490027

Quote Number: Q25767
Dated: 10th October 2025 (quotation is valid for 7 days)
Support For: Prof. Annalisa Chiocchetti

1. Type of service to be provided:

1.1 Strategic, coaching, review and writing support for one 2026 ERC Advanced grant submission, including concept refinement, clarification and of the proposal content framework prior to the commencement of the writing phase, writing Part I and II, CV and Track Record, Resources and time commitment.

2. Delivery of services:

2.1 All reviewed documents will be delivered in 'track changes' and where necessary with comments/questions/suggestions in the margin.

3. Responsibility:

- 3.1 The applicant will be responsible for delivering drafts to Whitehorne, on time and as agreed between the applicant and Whitehorne during the engagement.
- 3.2 The applicant (and the host institution) will take full responsibility for making decisions regarding accepting/rejecting edits by Whitehorne and with regard to acting/not acting on advice and suggestions made by Whitehorne.
- 3.3 The applicant (and the host institution) will be fully responsible for the final quality and content of any Grant application and for the submission of the proposal by the call deadline.
- 3.4 For detailed terms and conditions, see our website: <http://www.whitehornescientific.com/conditions-of-sale>. A copy of these terms and conditions are included with this quotation. By agreeing to

proceed with the work as quoted, you confirm that you have read and agree to these terms and conditions.

4. Charges by Whitehorne:

- 4.1 Whitehorne will charge €125/hour (or part thereof) for its services (exclusive of Value Added Tax).
- 4.2 The cost of the service is € 5000.00 Euro, excl. VAT (with reverse charging VAT rule applying), which equates to a maximum limit of 40 hours of our support time.
- 4.3 Note that as this is a B2B Australian to European service, we will not charge VAT on these services (VAT 0% = reverse charging rule).

5. Timing:

- 5.1 The services will be delivered from the moment that this quotation has been accepted and approved by the host institution to one week before the call deadline.

6. Invoicing:

- 6.1 Whitehorne will invoice the host institution upon agreement to the support with payment terms STRICTLY 30 days of invoice date.

7. Documentation provided to candidate by Whitehorne:

- 7.1 Please note that any supporting documentation/blueprints etc. that we provide to the candidate are the property of Whitehorne and are not to be used or distributed by the candidate or host institution under any circumstances.

Should you have any questions or queries regarding this quotation for services, please do not hesitate to contact us.

With the kindest of regards,

Fire Sanders
Director

CONDITIONS OF SALE

A: Definitions

In these Conditions of Sale the following definitions apply:

Whitehorne Scientific Consulting: the owner/user of these Conditions of Sale and supplier of services.

Client: the party using the services of Whitehorne Scientific Consulting (this includes both the researcher and the Host Institution).

Product: all services and associated effort, and the results thereof, provided by Whitehorne Scientific Consulting that are the subject of a quotation provided by and/or an agreement made between Whitehorne Scientific Consulting and the Client for services to be delivered by Whitehorne Scientific Consulting.

Delivery: the execution of services and associated effort by Whitehorne Scientific Consulting that are the subject of a quotation provided by and/or an agreement made between Whitehorne Scientific Consulting and the Client for services to be delivered by Whitehorne Scientific Consulting.

B. Quotations

B.1: Quotations by Whitehorne Scientific Consulting are provided free of charge, and are to be considered in their entirety.

B.2: Unless the term of validity of the quotation is specified differently, all quotes are valid for 7 days from date of issue.

B.3: Descriptions of services to be provided by Whitehorne Scientific Consulting are indicative only.

B.4: Prices are quoted in Euros (€), are given for services only, and are exclusive of goods and services tax (GST) and VAT (0% reverse charging rule applies).

B.5: International clients are responsible for any costs relating to money exchange transactions and bank charges.

B.5: Quotations can only be accepted in full.

C. Agreements

C.1: The agreement between Whitehorne Scientific Consulting and the Client comes into effect upon receipt of acceptance of the quotation in writing. Should the Client verbally instruct Whitehorne Scientific Consulting to proceed with the provision of agreed services without providing a written acceptance of quotation, then the contents of the quotation will apply as agreed. In the case of delivery of services where because of their nature, urgency, or limited scope, no quotation has been provided, the invoice will be deemed to provide an accurate and complete description of the agreement for services.

C.2: All agreements are for a fixed period of time, as set out in the quotation/agreement for services, and can only be extended beyond the agreed period by consent of both parties (Whitehorne Scientific Consulting and the Client).

C.3: Any changes in the details of the Client need to be passed on to Whitehorne Scientific Consulting within fourteen (14) days, in writing. Any notices by Whitehorne Scientific Consulting to the Client will be made in writing to the Client's most recent known address, as known to Whitehorne Scientific Consulting.

D. Changing the agreement

D.1: Any additional agreements or changes in the agreement on the nature of the services to be provided during the course of execution of the agreement are only valid when confirmed in writing by both parties (Whitehorne Scientific Consulting and the Client). The exceptions to this rule are: (1) when a Client consistently (i.e. on three occasions) delivers work to Whitehorne for review later than the agreed timeline, and without giving Whitehorne prior notice of this change. In this case, Whitehorne reserves the right to prematurely terminate the agreement without further notice. (2) Should the Client fail to cooperate fully with Whitehorne Scientific Consulting in its execution of the agreement for services (Article F.1), which

includes the Client not providing draft documents, feedback, supplementary material or required correspondence in a timely manner, as requested.

D.2: Where, as a consequence of a request by the Client for additional agreements or changes in the nature of the services to be provided, there is additional effort to be expended by Whitehorne Scientific Consulting, Whitehorne Scientific Consulting is entitled to charge the additional effort to the Client.

D.3: Where, as a consequence of a request by the Client for additional agreements or changes in the nature of the services to be provided, the original agreed schedule for the delivery of the Product is forced to be exceeded, Whitehorne Scientific Consulting is released from its obligation under the original service agreement to deliver by the agreed date.

D.4: Requests for major changes in the agreement for services by the Client are to be made in writing, and the resolution of such requests will be subject to negotiation between Whitehorne Scientific Consulting and the Client. In the case of the two parties not coming to agreement this may lead to premature termination (see D.5).

D.5: In the case of termination of the agreement by the Client or by Whitehorne Scientific Consulting, this needs to be in writing. Whitehorne Scientific Consulting reserves the right to invoice the Client for (1) all effort expended to date on the Product and (2) any loss of income. Total charges cannot exceed the total charges of the service agreement between Whitehorne Scientific Consulting and the Client.

E. Changes in price

E.1: Prices charged will be as agreed, unless a change in the agreement takes place.

F. Execution of the agreement and delivery of Product

F.1: Whitehorne Scientific Consulting determines the manner by which the agreement for service delivery is executed.

F.2: The Client is obliged to provide Whitehorne Scientific Consulting with all information/documentation required for the discharge of the agreement by Whitehorne Scientific Consulting, and where appropriate, the Client agrees to respond to all requests for drafts/information/feedback/documentation during the execution of the project by Whitehorne Scientific Consulting in a timely and accurate manner.

F.3: Should the Client provide Whitehorne Scientific Consulting with information that could be considered as falling under the Privacy Act, the Client will ensure that the use of this information is permitted and that use of this information by Whitehorne Scientific Consulting is also permitted.

F.4: Should the Client fail to cooperate fully with Whitehorne Scientific Consulting in its execution of the agreement for services (Article F.1), which includes the Client not providing draft documents, supplementary material or required correspondence in a timely manner (Article F.2), the Client will be obliged to meet any damages arising from, and/or consequences of, this lack of cooperation. See also section D1. Total charges cannot exceed the total charges of the service agreement between Whitehorne Scientific Consulting and the Client.

Responsibility

G.1: The Client (both the applicant and the host institution) will take full responsibility for making decisions regarding accepting/rejecting edits and suggestions by Whitehorne Scientific Consulting and with regard to acting/not acting on advice and suggestions made by Whitehorne Scientific Consulting within the full scope of the services offered by Whitehorne Scientific Consulting.

G.2: The Client (both the applicant and the host institution) will be fully responsible for the final quality and content of the all work submitted, be this for any of Whitehorne Scientific Consulting services (including presentation for job applications and/or grant proposals, interview, grant applications.

G.3: The Client (both the applicant and the host institution) are fully responsible for checking and ensuring that they meet the eligibility and submission requirements for all research grant and fellowship calls, submissions, interviews, applications, submissions and rebuttals; journal article submissions; scientific prize nominations; job or promotion submissions and/or interviews and scientific leadership coaching and mentoring.

H. Payments

H.1: Whitehorne Scientific Consulting shall invoice the Client as per the agreement.

H.2: The Client shall pay the amount stated on any invoice within the date stated on the invoice into a bank account nominated by Whitehorne Scientific Consulting (or via credit card payment if agreed to), and not by any other method.

H.3: International clients are responsible for any costs relating to money exchange transactions and bank charges.

H.4: The time for payment of invoices pursuant to Article G.2 is a firm date. In the case of the invoice not paid within the due date, Whitehorne Scientific Consulting reserves the right to pause the delivery of services until the payment is received, without defaulting on their contractual obligations under the agreement with the Client.

H.5: For invoices not paid within 30 days after the due date, Whitehorne Scientific Consulting also is within its right to take legal action without further notice and to charge interest at the statutory interest rate.

H.4: In the case that the Client does not pay on time or not at all, the Client shall pay to Whitehorne Scientific Consulting all extra judicial and legal costs incurred by Whitehorne Scientific Consulting in pursuing payment.

G.6: Issues with respect to invoicing are required to be raised in writing within five (5) working days after receipt of the invoice in order to effect a timely resolution.

I. Quality control and responsibility

I.1: The Client takes full responsibility for checking the work performed by Whitehorne Scientific Consulting for accuracy, errors and omissions. Where Whitehorne Scientific Consulting provides advice and/or options for action by the Client, the Client takes full responsibility for making choices and taking decisions on whether to/not to use the advice/feedback/edits provided by Whitehorne Scientific Consulting.

I.2: The Client takes full responsibility for the final quality and content of any and all all research grant applications, grant or job interviews, journal articles, or any other Product that Whitehorne provides services for.

I.3: In the case of questions or issues arising, the Client commits to raising such questions or issues with Whitehorne Scientific Consulting in a timely and prompt manner, and no later than five (5) working days after delivery of the Product, thus allowing the questions to be answered and issues to be resolved.

I.4: The Client waives the right to challenge/query any of the services provided by Whitehorne Scientific Consulting if the Client has not met the Conditions of Sale. See also Clause I.3.

J. Liability

J.1: Whitehorne Scientific Consulting will take the utmost care in delivering the agreed service. However, Whitehorne Scientific Consulting cannot guarantee the absence of mistakes or omissions. Whitehorne Scientific Consulting shall not be liable for any mistake, omission, or use by the Client of the Product supplied.

J.2: The presence of an omission or mistake will not entitle the Client under **any circumstances to** suspend the Client's obligations to Whitehorne Scientific Consulting.

J.3: The Client shall indemnify Whitehorne Scientific Consulting against any and all claims with regard to the Product supplied by Whitehorne Scientific Consulting for any loss of profits, savings, reputation or other incidental, special or consequential damages.

K. Confidentiality

K.1: All confidential information pertaining to either Whitehorne Scientific Consulting or the Client shall remain the property of the respective party.

K.2: Both Whitehorne Scientific Consulting and the Client must use confidential information about the

other party solely in relation to the agreed services to be rendered by Whitehorne Scientific Consulting, and for no other purpose whatsoever, without the prior consent of the relevant party.

K.3.: See also our Privacy Policy (<https://www.whitehornescientific.com/privacy-policy/>).

L. Intellectual property

L.1: Intellectual property pertaining to any subject matter provided by the Client to Whitehorne Scientific Consulting under the agreement for services with Whitehorne Scientific Consulting is and will remain the property of the Client.

L.2: Intellectual property pertaining to any subject matter provided by Whitehorne Scientific Consulting to the Client is and will remain the property of the Whitehorne Scientific Consulting.

M. Force majeure

M.1: Force majeure means any failure in the performance that cannot be imputed to any fault of either the Client or Whitehorne Scientific Consulting and for which the party in question is not held accountable either by law or in reasonableness or fairness.

M.2: In the case of temporary force majeure Whitehorne Scientific Consulting reserves the right to extend the intended delivery date by the length of time for which the force majeure is in effect.

M.3: In the case of permanent force majeure either Whitehorne Scientific Consulting or the Client shall have the right to rescind the agreement by written notice to the other party. In the case of force majeure, the Client has no right to claim damages from Whitehorne Scientific Consulting.

N. Cancellation or postponement

N.1: Should the Client cancel the agreement for services or refuse to accept the final Product, Whitehorne Scientific Consulting reserves the right to charge the Client for work already expended and any other relevant damages (see also Article D.5).

N.2: Should the Client wish to postpone the agreement for services for a period of more than one month prior to the end date of the agreement, Whitehorne Scientific Consulting reserves the right to charge the Client for work already expended and any other relevant damages. Further work by Whitehorne Scientific Consulting after this will only commence via a new agreement.

N.3: In the case of termination of the agreement by the Client or by Whitehorne Scientific Consulting, this needs to be in writing. Whitehorne Scientific Consulting reserves the right to invoice the Client for (1) all effort expended to date on the Product and (2) any loss of income. Total charges cannot exceed the total charges of the service agreement between Whitehorne Scientific Consulting and the Client.

O. Disputes and applicable law

O.1: These conditions of sale shall be governed by and construed in accordance with the laws of Australia.

O.2: Disputes that cannot be solved amicably by the parties will only be submitted to arbiters under the regulations of Australia, or under the arbitration regulations of the International Chamber of Commerce (ICC) in Paris, on the understanding that the party called to account has the right of choice.